## Segment reporting/Part of the Group Notes

Q all

| Group areas   | Europe |        | North America |        | Asia-Pacific |        | Africa-Mediterra-<br>nean-Western Asia |        | Group Services |       | Corporate Functions/<br>Reconciliation <sup>1)</sup> |       | Continuing operations |        |
|---|--------|--------|---------------|--------|--------------|--------|--|--------|----------------|-------|--|-------|-----------------------|--------|
| €m  | 2023   | 2024   | 2023          | 2024   | 2023         | 2024   | 2023                                   | 2024   | 2023           | 2024  | 2023   | 2024  | 2023                  | 2024   |
| External revenue  | 9,555  | 9,452  | 5,219         | 5,311  | 3,670        | 3,531  | 2,143                                  | 2,171  | 591            | 691   |  |       | 21,178                | 21,156 |
| Inter-Group areas revenue   | 11     | 14     |               |        | 35           | 24     | 146                                    | 124    | 669            | 605   | -861   | -767  |                       |        |
| Revenue   | 9,566  | 9,467  | 5,219         | 5,311  | 3,705        | 3,555  | 2,289                                  | 2,295  | 1,260          | 1,296 | -861   | -767  | 21,178                | 21,156 |
| Change to previous year in %  |        | -1.0%  |               | 1.8%   |              | -4.0%  |  | 0.2%   |                | 2.9%  |  |       |                       | -0.1%  |
| Material costs  | -3,450 | -3,183 | -1,750        | -1,624 | -1,765       | -1,682 | -1,109                                 | -1,082 | -953           | -968  | 867  | 769   | -8,160                | -7,769 |
| Personnel costs   | -1,558 | -1,586 | -996          | -1,007 | -519         | -518   | -153                                   | -163   | -10            | -14   | -179   | -182  | -3,415                | -3,470 |
| Other operating expenses  | -2,891 | -3,018 | -1,498        | -1,488 | -960         | -926   | -541                                   | -564   | -332           | -325  | -48  | -36   | -6,269                | -6,356 |
| Result from equity accounted investments (REI)                              | 49     | 36     | 39            | 39     | 117          | 148    | 38                                     | 29     | 7              | 7     | -17  | -11   | 234                   | 248    |
| Result from current operations before depreciation and amortisation (RCOBD) | 1,883  | 1,885  | 1,181         | 1,407  | 643          | 648    | 590                                    | 576    | 31             | 38    | -71  | -55   | 4,258                 | 4,499  |
| as % of revenue (operating margin)  | 19.7%  | 19.9%  | 22.6%         | 26.5%  | 17.4%        | 18.2%  | 25.8%                                  | 25.1%  | 2.5%           | 2.9%  |  |       | 20.1%                 | 21.3%  |
| Depreciation and amortisation   | -516   | -541   | -326          | -357   | -245         | -243   | -124                                   | -126   | -1             | -1    | -25  | -27   | -1,236                | -1,295 |
| Result from current operations  | 1,367  | 1,344  | 856           | 1,049  | 399          | 405    | 466                                    | 450    | 31             | 37    | -96  | -82   | 3,022                 | 3,204  |
| as % of revenue   | 14.3%  | 14.2%  | 16.4%         | 19.8%  | 10.8%        | 11.4%  | 20.4%                                  | 19.6%  | 2.5%           | 2.9%  |  |       | 14.3%                 | 15.1%  |
| Additional ordinary result  |        |        |               |        |              |        |  |        |                |       | 1  | -436  | 1                     | -436   |
| Earnings before interest and taxes (EBIT)                                   |        |        |               |        |              |        |  |        |                |       | 3,023  | 2,768 | 3,023                 | 2,768  |
| Capital expenditures 2)   | 634    | 715    | 337           | 281    | 143          | 185    | 108                                    | 104    | 13             | 16    | 614  | 843   | 1,850                 | 2,143  |
| Segment assets 3)   | 7,834  | 8,374  | 9,033         | 9,957  | 4,146        | 4,188  | 1,821                                  | 1,701  | 1              | 1     |  |       | 22,834                | 24,221 |

<sup>1)</sup> Corporate Functions/Reconciliation includes:

a) intra Group revenues = eliminations of intra-Group relationships between the segments
b) results from current operations before depreciation and amortisation/depreciation from corporate functions

c) additional ordinary result and earnings before interest and taxes

<sup>2)</sup> Capital expenditures = in the segment columns: cash effective investments in property, plant and equipment as well as intangible assets;

in the reconciliation column: cash effective investments in non-current financial assets and other business units

3) Segment assets = property, plant and equipment as well as intangible assets