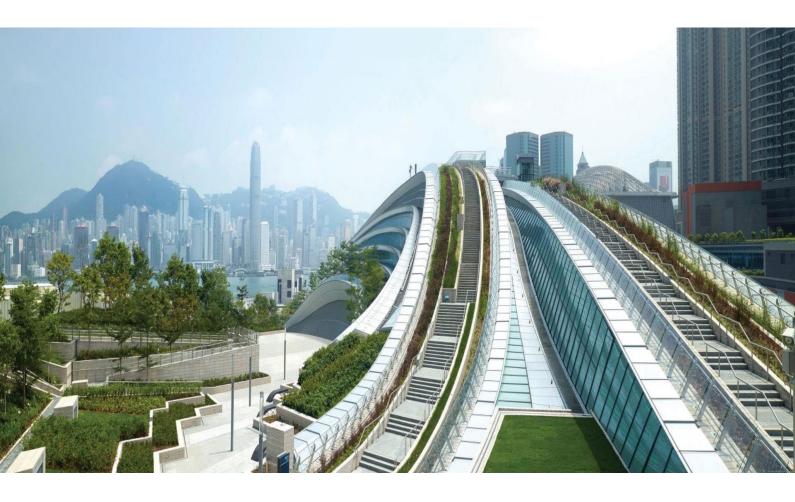
HEIDELBERGCEMENT

Business figures January to March 2022





Key data

HeidelbergCement Group	January - March			
€m	2021	2022	Change	Like-for-like ¹⁾
Revenue	3,958	4,427	11.8%	13.0%
Result from current operations before depreciation and amortisation (RCOBD)	538	394	-26.9%	-25.4%
RCOBD margin (%)	13.6	8.9		_
Result from current operations (RCO)	223	91	-59.3 %	-54.8 %
RCO margin (%)	5.6	2.0	-	-
Cement and clinker sales volumes (Mt)	28.4	28.4	0.0 %	2.1 %
Aggregates sales volumes (Mt)	61.3	61.9	1.0 %	5.3 %
Ready-mixed concrete sales volumes (Mm ³)	10.8	10.6	-2.0 %	1.6 %
Asphalt sales volumes (Mt)	2.0	1.4	-29.7 %	-5.2 %

Western and Southern Europe	January - March			
€m	2021	2022	Change	Like-for-like ¹⁾
Revenue	1,236	1,446	17.0%	15.8%
Result from current operations before depreciation and amortisation (RCOBD)	121	81	-33.4%	-34.0%
RCOBD margin (%)	9.8	5.6		-
Result from current operations (RCO)	28	-7	-	-
RCO margin (%)	2.2	-	-	-
Cement and clinker sales volumes (Mt)	6.8	6.8	0.5%	0.5%
Aggregates sales volumes (Mt)	19.9	19.5	-2.1%	-1.8%
Ready-mixed concrete sales volumes (Mm ³)	4.2	4.2	1.0%	1.3%
Asphalt sales volumes (Mt)	0.9	0.9	-2.5%	-2.5%

Northern and Eastern Europe-Central Asia	January - March			
€m	2021	2022	Change	Like-for-like ¹⁾
Revenue	571	682	19.4%	21.7%
Result from current operations before depreciation and amortisation (RCOBD)	67	59	-12.1%	-10.4%
RCOBD margin (%)	11.8	8.7	_	_
Result from current operations (RCO)	21	11	-46.7%	-45.7%
RCO margin (%)	3.6	1.6	-	-
Cement and clinker sales volumes (Mt)	4.4	4.5	1.2%	1.2%
Aggregates sales volumes (Mt)	8.0	8.8	10.2%	16.0%
Ready-mixed concrete sales volumes (Mm ³)	1.2	1.3	9.1%	12.4%

North America	January - March			
€m	2021	2022	Change	Like-for-like ¹⁾
Revenue	849	798	-6.0%	4.8%
Result from current operations before depreciation and amortisation (RCOBD)	80	7	-91.1%	-71.2%
RCOBD margin (%)	9.4	0.9		_
Result from current operations (RCO)	-3	-67	-	-
RCO margin (%)		-	-	-
Cement and clinker sales volumes (Mt)	3.1	2.5	-17.4%	-2.3%
Aggregates sales volumes (Mt)	23.1	22.4	-3.3%	5.8%
Ready-mixed concrete sales volumes (Mm ³)	1.7	1.2	-28.3%	-8.2%
Asphalt sales volumes (Mt)	0.5	0.0	-90.7%	-0.8%

1) Adjusted for consolidation and exchange rate effects.

Key data

Asia-Pacific	January - March			
€m	2021	2022	Change	Like-for-like ¹⁾
Revenue	767	837	9.1%	5.5%
Result from current operations before depreciation and amortisation (RCOBD)	158	111	-30.0%	-32.5%
RCOBD margin (%)	20.6	13.2		_
Result from current operations (RCO)	99	52	-47.0%	-48.8%
RCO margin (%)	12.9	6.2	-	_
Cement and clinker sales volumes (Mt)	8.8	9.1	3.4%	3.4%
Aggregates sales volumes (Mt)	8.5	9.2	9.2%	9.2%
Ready-mixed concrete sales volumes (Mm ³)	2.5	2.6	1.5%	1.5%
Asphalt sales volumes (Mt)	0.5	0.4	-10.8%	-10.8%

Africa-Eastern Mediterranean Basin	January - March			
€m	2021	2022	Change	Like-for-like ¹⁾
Revenue	444	527	18.7%	16.4%
Result from current operations before depreciation and amortisation (RCOBD)	115	132	15.0%	13.4%
RCOBD margin (%)	25.9	25.1		_
Result from current operations (RCO)	89	105	18.3%	17.4%
RCO margin (%)	20.0	19.9	-	-
Cement and clinker sales volumes (Mt)	5.2	5.4	3.7%	5.2%
Aggregates sales volumes (Mt)	1.8	1.9	8.2%	8.2%
Ready-mixed concrete sales volumes (Mm ³)	1.2	1.3	6.0%	6.0%
Asphalt sales volumes (Mt)	0.1	0.0	-40.0%	-40.0%

Group Services	January - March			
	2021	2022	Change	Like-for-like 1)
€m				
Revenue	263	461	75.4%	76.2%
Result from current operations before				
depreciation and amortisation (RCOBD)	6	9	52.6%	55.2%
RCOBD margin (%)	2.3	2.0	-	-
Result from current operations (RCO)	6	9	54.6%	57.3%
RCO margin (%)	2.2	2.0	-	-

Financial calendar

Financial calendar	
Annual General Meeting 2022	12 May 2022
Capital Markets Day 2022	24 May 2022
Half-Year Financial Report 2022	28 July 2022
Quarterly Statement January to September 2022	3 November 2022

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